



VIKOMTEK

COMPANY PRESENTATION

ABOUT US

Vakomtek S.A. – is a producer and a distributor of consumer electronics, peripherals, small home appliance and lighting products.

Vakomtek's Team has **over twenty years of experience** on the Polish local market and **export in Europe**. We have a great **knowledge** regarding the **production lines and manufacturing**.

Starting from February 2014, **our company** is listed on the Warsaw **Stock Exchange** **In Poland**, on the **NewConnect**.



OUR BRANDS



**OUR
DISTRIBUTIONS**

DISTRIBUTIONS

OXO
PLATINUM

 **BeeWi**
Simply wireless

SP Silicon
POWER

GP[®]

 **BLAUPUNKT**

 **Verbatim**[®]

Energizer[®]

SanDisk[®]

(Intenso)

Hercules[®]

ASUS[®]

 **SENNHEISER**

 **TUCANO.**

PORT
DESIGNS

MISTRAL

and many others...

STRUCTURE AND LOGISTICS

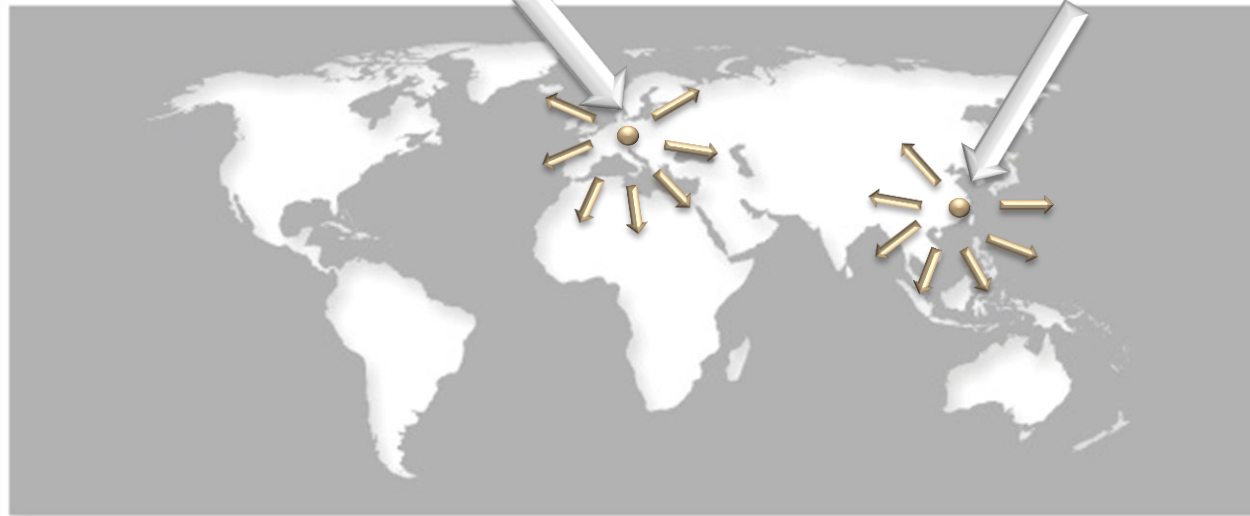
LOGISTICS

*Operation Poland,
Europe*

*Operation China,
Asia*

Warehouse Poland

Warehouse China



OUR GROUPS PRODUCTS

IT Accessories



- mouses
- keyboards
- speakers
- headphones
- gaming accessories
- bags, cases, covers
- storage
- CD /DVD micro SD, HDD

Photo –Tele - RTV Accessories



- chargers
- powerbanks
- monopods
- cables
- holders
- tempered glass
- recorders

The lighting products



- standard LED bulbs
- filament LED bulbs
- LED strips

Small home appliance



- electric kettles
- blenders
- sandwich&wafflemaker
- toasters
- mixers
- surge protection
- hair dryers
- scales

**ABOUT
PRODUCTS**

Home appliance

The central graphic features a woman with long red hair holding a silver hair dryer. To her right, a red hair dryer is shown. Below these are a black hair straightener, a black hairbrush, and a black hairbrush. Further right, there are three icons: a head with a flower (Beauty), a heart with an apple (Healthy), and a plate with a fork and knife (Kitchen). Below these icons are a black electric kettle, a black and white electric kettle, and a white immersion heater. The background is green with a grid pattern and arrows pointing right.

**ABOUT
PRODUCTS**



**ABOUT
PRODUCTS**

Products for phones



BUSINESS MODEL

PRODUCER 1

PRODUCER 2

PRODUCER 3

PRODUCER 4

DISTRIBUTOR /
IMPORTER



COMMERCIAL
NETWORK
SPECIALIST

HYPERMARKETS

SUPERMARKETS

RESSELLERS

E-COMMERCE

INTERNATIONAL
CHANNELS

RTV EURO AGD

Auchan

SELGROS
CASH & CARRY

makro
Cash & Carry Polska

E.LECLERC

mediaexpert

NEONET

NETTO

real

Carrefour

Media Markt

SATURN

iki

SIMPLY
MARKET

TESCO

MAXIMA

PRISMA

okay
ELEKTROSPOTŘEBICE

SPAR

and others...

ABOUT US

WHAT MAKES US DIFFERENT ?

WHY CHOOSE US?

		EUROPEAN DISTRIBUTOR	ASIA SUPPLIER	VAKOMTEK S.A.
Products „know –how” in the marketplace	→	+	=	+
Local Customer Service	→	+	=	+
Payment term	→	+	=	+
Fast shipping	→	+	=	+
Possible exclusivity in the region	→	=	=	+
Competitive price	→	=	+	+
Wide product portfolio	→	=	+	+

FURTHERMORE

...

*Develop SKU upon
Clients demand*

*Wide customer
base*

*Rich product
portfolio*

*Positive
reputation*



*Multiple
products
groups*

*Capable of
Direct Delivery
from China*



*Attractive
design*

*Rich Market
Experience*

*Constant HR
training*

*Fast Product
development*

HONORABLE MENTIONS

Certificate of Business Credibility

Vakomtek S.A. received a Certificate of Business Credibility.

Awarding of the Certificate proves that:

- the financial status of the company is very good,*
- business risk is minimal,*
- company pays its bills and obligations on regular terms*



SALES DEVELOPMENT

- we are in 12 countries, mainly in Eastern Europe
- We are establishing relationships with partners in 4 other countries
- in the future, we are going to be present in most European countries



SALES DEVELOPMENT

SUM-UP

*VAKOMTEK S.A. – is created by a team of people, fully committed to the company's development and achieving success, therefore our customers cooperate not with single persons but with a whole well experienced team including our **RESEARCH & DEVELOPMENT** Department. Also, thanks to the above, the cooperation with us gives our customers rational profits.*



STATISTICS

*158 new Skus in 2014 = about 13 new Skus per month
235 new Skus in 2015 = about 20 new Skus per month*

**CONTACT
US**



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